

**[ your brand ]**  
[ your tagline ]

**Proposal for: Crestron**  
**Proposal No: YB-02-C-WH-**

**Presented By:**  
**[ your brand ]**  
info@yourbrand.com  
100 Your Road,  
Your Town. YT1 1YT.

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**Introducing Your Brand** We are a home automation company working on prestigious projects throughout the UK. Having worked in the audio visual industry for 15 years, we started the company in 2009.

**What We Do** Our award winning team have a wealth of experience in the design, installation and calibration of the very best home automation systems available. Underlying our dedication to providing the very finest automation system possible is our love of technology. The better the system, the more enjoyment will be gained from our client.

## **Our Services**

### **Home-Cinema**

Our multi Award winning team are dedicated to giving you the finest cinema experience in your own home. Our Home cinema systems aim to suit all budgets, lifestyles and interior design.

### **Multi-Room**

We offer simple to use multi-room systems.

Our aim is to offer simple and affordable multi-room solutions.

### **Lighting**

We are able to offer excellent lighting control, incorporating state of the art dimming technology.

Our innovative solutions meet the needs of a diverse range of applications by offering lighting systems that are simple to use, easy to install, creative and cost effective.

### **Design & Integration**

We are able to offer the following design and integration services:

Initial design & specification

Cable schedules and CAD design

Management and overseeing cabling works

Second fix installation

System programming and commissioning

Supply of system user manuals

### **Calibration**

We are able to offer all our clients a professional THX / ISF calibration service.

Calibration offers more natural colours and finer detail, most importantly, you will know that your television or projector is performing at its very best.

**How We Can Help You** We are able to demonstrate a wide range of systems at our showroom, where you can road-test the best equipment and get a personalised design to your particular specifications.

We have excellent demonstration facilities, designed to give you a genuine experience of home automation.

We pride ourselves on being able to work on a one-to-one basis with clients, interior designers and architects on projects large or small.

## **How We Work**

### **Project Process & Payment Scheme**

1. Initial client meeting.
2. Proposal prepared to within 5% +/- of final contract price (excluding client revisions).
3. Client proposal presentation.
4. **Proceed to design stage, design fees from proposal summary page required from client.**
5. Design work completed and price fixed to within 5% +/- of proposal.
6. **Client to sign project contract, deposit of 10% of total contract value required.**
7. We supply and install (where applicable) 1st fix cabling to site.
8. **2nd fix payment required from client 4 weeks prior to commencement of 2nd fix.**
9. We commence 2nd fix installation.
- 10 **Final fix payment required from client 4 weeks prior to commencement of final fix.**
11. We commence final fix installation, commissioning & programming.
12. **We hand over project to client, practical completion payment due.**

**Your Proposal** Following on from our initial meeting we have prepared our interpretation of your requirements and set them out within this proposal as follows:

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## Audio Distribution

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*The audio distribution system will act as the backbone of the property-wide entertainment system. It will distribute audio from components like Blu ray disc players and audio servers to all the speakers around the property. All of the equipment for this will be discretely installed to minimise the impact on the appearance and design of the property, whilst enhancing the living experience with entertainment everywhere.*

- 1 **Autonomic Controls MMS-5A**  
Five-source mirage media server
  
- 3 **Crestron EXCITE\_IC6DT-W-T**  
Excite 6.5 in. 2-way single-point stereo in-ceiling speaker, white textured, single
  
- 12 **Crestron EXCITE\_IC8-W-T**  
Excite 8" 2-way in-ceiling speakers, matte white, pair
  
- 2 **Crestron EXCITE\_IC8-W-T [EACH]**  
Excite 8" 2-way in-ceiling speaker, white textured, single
  
- 1 **Crestron SWAMP-24X8**  
Professional audio distribution system.

**Audio Distribution Total:            £11,530.32**

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## Cinema

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*The cinema system will deliver high definition video and audio for a truly cinematic experience. The video elements of the system will be capable of providing high definition viewing for that totally immersive experience. While the audio system will deliver reference level cinema surround sound with punch and impact to provide the perfect soundtrack accompaniment to the high definition video experience. Perfect sound and vision will blend together to provide hours of entertainment in your own private cinema.*

- 4 **Artcoustic 40-30 SL 4-2**  
Multi purpose loudspeaker - 4 x 3 in. Bass units, 2 x 1.5 in. Tweeters
- 4 **Artcoustic ARCHITECT 4-2 SL**  
Single or dual source 3-way full range speaker [each]
- 2 **Artcoustic SPITFIRE CONTROL 3 SUB W/O AMP**  
Dual 10 in. Coupled subwoofer - no AMP
- 3 **Artcoustic Loudspeakers SPITFIRE SL 16-8**  
Cinema loudspeaker - 16 x 3" bass unit - 8 x 1.5" tweeter
- 1 **Crestron HD-RX1-C**  
Hdmi over shielded twisted pair extender
- 1 **Crestron HD-TX1-C**  
Hdmi over shielded twisted pair extender
- 2 **Crestron PROAMPI-7X250**  
Procise high-definition professional surround sound amplifier, 7x250w - international version, 230v
- 1 **Marantz AV8802**  
Network audio/video pre-amplifier
- 4 **Planet Waves HDMI10E**  
3m hdmi v. 1.4 with ethernet support
- 1 **Screen Excellence TAM2-130**  
Enlightor 4k fabric, 130 inch constant height 2.37:1 aspect ratio with side masking
- 1 **Sony VPL-VW1000ES**  
High definition projection system

**Cinema Total: £61,787.03**

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## Control

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*The control system will provide a simple interface to various facets of your new home, from music and TV entertainment right through to lighting control and intercom functions. Each panel will be able to control all of these elements within the room it is situated in and across the whole property. The system will also provide the ability to use portable devices like smart phones and tablet computers to act as fully functional control interfaces giving you complete control wherever you are in the property.*

**6 Apple IPAD 16GB WIFI**

Ipad 16gb wifi

**1 Crestron CP3**

Control processor with ethernet

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Control processor with ethernet

**1 Crestron ST-PC**

Dual power control module, 120vac, include pw-1205 power supply

**1 Crestron ST-PC**

Dual power control module, 120vac, include pw-1205 power supply

**2 Crestron ST-PC**

Dual power control module, 120vac, include pw-1205 power supply

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**1 Crestron ST-PC**

Dual power control module, 120vac, include pw-1205 power supply

**3 Crestron TSW-750**

Core 3 ui 7" surface mount touch screen

**Control Total: £12,332.85**

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## Equipment Racks

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*The racking system is where all of the main equipment will be housed. It is designed to keep all the equipment neatly stored and maintain a constant healthy operating temperature for all of the systems in the property with the use of correct thermal design. It helps to make the installation more structured and allows for easy maintenance. The racking system also includes cable management, to ensure the cable connections between devices and into the property are kept in a safe and orderly manner.*

1 **Apc SMT1000RM2U**

Smart UPS - 700 Watt/1000 VA, 120 Volt Input/Output, Smart Slot Interface Port, USB, 2 U Rack Height

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1 **Furman ELITE-16 PF I**

Ultra-linear AC power source

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1 **Middle Atlantic Products BGR-4127**

Gangable rack enclosure

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Gangable rack enclosure

1 **Tdi CM-0110**

Mains power distribution unit

**Equipment Racks Total: £8,849.59**

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## Lighting Control

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*The lighting control system provides dimming and pre-set mood lighting across the entire property. Each room can have a number of lighting scenes set up to combine different luminaires to give dramatic lighting effects or to show off features or centre pieces. As the eye cannot distinguish between 100% on or 90% dimmed the system can be programmed in such a way to provide energy savings by limiting the maximum power supplied to lights. The system is also designed to extend lamp life by using a soft start dim which reduces stress on lamps thus extending their lifespan. The system can also record the last fourteen days activity and play this back when the property is vacant to make the property seem occupied even when you are on holiday.*

**21 Crestron C2NI-CB-B-T**

Cameo keypad - international version, matte black. Includes buttons [(2) strips of (6) small, (2) strips of (3) medium, and (2) strips of (2) large].

**1 Crestron CAEN-7X2**

Automation enclosure, 7 modules high x 2 modules wide

**8 Crestron CLXI-2DIM8**

8 channel dimmer module, 2 feeds - international version, 230v. Requires clti-2dim8 or cltibn-2dim8

**Lighting Control Total: £13,325.08**

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## Networking

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*The networking system includes all devices required to provide connectivity to the rest of the systems in the property. It will include where appropriate Wi-Fi and wired LAN devices. This system provides the connectivity backbone for the property-wide systems such as the AV distribution and control systems. The network will be designed and implemented to be as robust and reliable as possible within the limitations of the property.*

- 1 **Cisco 867VAE**  
4-port 10/100 VDSL2/ADSL2+ Broadband Router
  
- 3 **Cisco Meraki MR18-HW**  
Dual-Band cloud-managed Wireless PoE Access Point
  
- 1 **Crestron CEN-SWPOE-24**  
24-port managed poe switch
  
- 1 **Crestron CEN-SWPOE-24**  
24-port managed poe switch

**Networking Total:                    £9,316.38**



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## Video Distribution

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*The video distribution system will deliver high definition video signals to each TV across the property. The system is designed to be compatible with HD devices and has the ability to deliver video from any device connected to it to any of the screens in the property independently of what anyone else might be watching. As it is a digital HDMI based system it can also carry matching audio signals alongside the video to provide a complete audio visual distribution system to each TV in the property. This allows your favourite satellite channels to be available wherever you choose to watch them in full HD with digital sound.*

- 1 **Crestron DM-MD8X8**  
High definition audio/video distribution system
  
- 6 **Crestron DM-RMC-100-C**  
Digitalmedia 8g stp receiver & room controller 100
  
- 1 **Kaleidescape CINEMA ONE**  
Cinema one ultimate movie player
  
- 1 **Kaleidescape DV700**  
Disc vault for housing and automatic import of blu-ray discs, dvds and cds - 320 disc capacity
  
- 4 **Samsung UE55H6400AKXXU**  
55 inch H class 6400 series slim LED TV
  
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- 3 **Sky AMSTRAD DRX890**  
High definition satellite receiver with PSU upgrade

**Video Distribution Total: £36,800.49**

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## System Summary

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£11,530.32

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**Equipment Total:**

**£153,941.74**

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**Proposal Summary**

<b>Equipment Total:</b>	<b>£153,941.74</b>
<b>Provisional Cost for Cables &amp; Accessories:</b>	<b>£15,394.01</b>
<b>Finish Labour:</b>	<b>£25,508.89</b>
<b>Programming Labour:</b>	<b>£11,250.00</b>
<b>Project Management Labour:</b>	<b>£8,000.00</b>
<b>Design Labour:</b>	<b>£9,750.00</b>
<b>Subtotal before VAT:</b>	<b>£223,844.64</b>
<b>VAT:</b>	<b>£44,768.93</b>
<b>Grand Total:</b>	<b>£268,613.57</b>

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**Client:**

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**Date**

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**Contractor:** [ your brand ]

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**Date**

## **Proposal Notes**

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*This proposal is valid for 30 days from the date at the foot of this page.*

*Equipment is subject to change as items become obsolete and are replaced with new models we reserve the right to amend prices under these conditions.*

*Maximum cables cable runs will be 70m with the exception of fibre optic which will be 300m  
Any cable to be used to carry video must be capable of running at a minimum speed of 550MHz*

*The installation prices here are based on an ideal scenario, with clear uninterrupted access to all areas where equipment is to be installed. All preparation work for audio visual equipment including but not limited to running all first fix cabling, installing back boxes & wall plates and making speaker cut outs must be completed prior to our attendance.  
Any difference from the above will result in increased installation fees.*

*All equipment remains the property of [ your brand ] until paid for in full by the customer.*

*Our price does not include chasing of walls, floors, etc.*

*All working at height to be off triple ladders externally and standard step ladders internally.*

*No satellite or aerial equipment is included in this proposal.*

*Equipment listed as Optional or Alternative is not included in the total system price or overall price of this proposal and needs to be added on to these figures if required. We also reserve the right to charge additional installation labour for these items.*

*All images are for illustrative purposes only.*