designflow

world-leading smart-building consultants
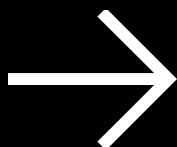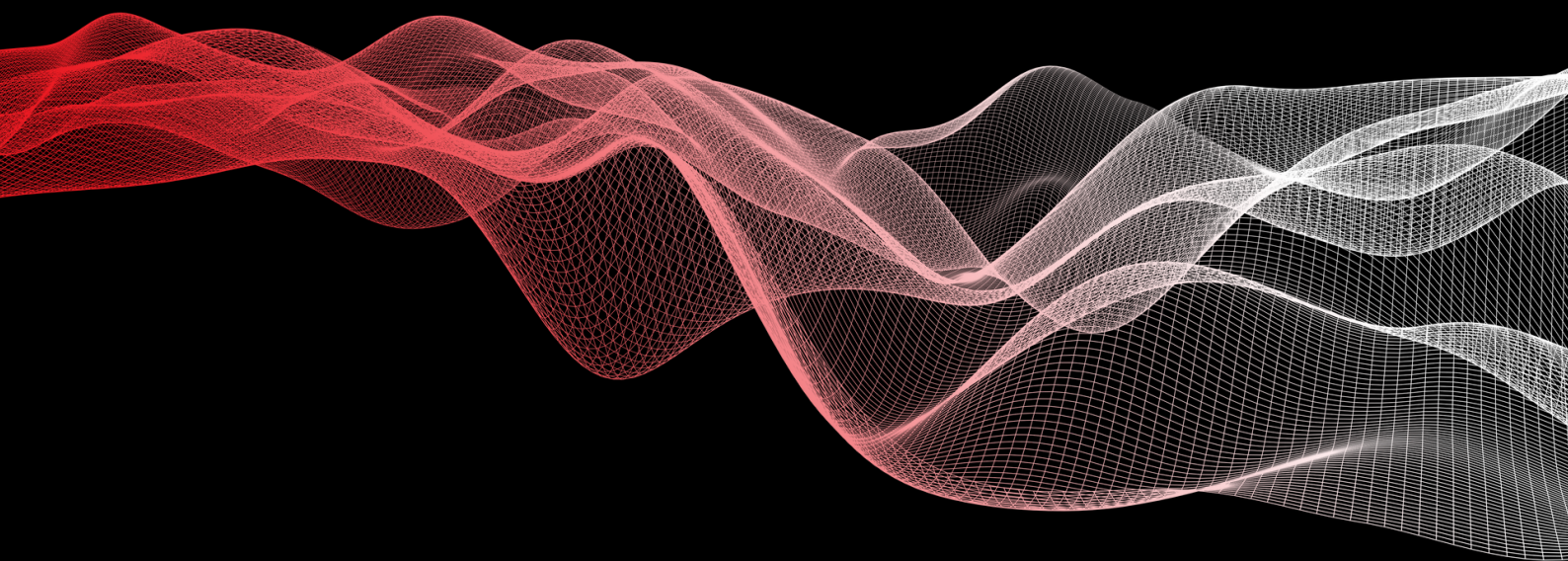
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About designflow

Designflow was formed in October 2015 as a collaboration between Jones designs and Kelly Ashforth design.

Our sole purpose is to help systems integrators to be more professional, win more jobs and be more profitable, through the use of proper system design and documentation. We have helped many system integrators take their businesses on to the next level by providing them with impressive proposals, detailed design and documentation. Also helping guidemany of them around the pitfalls of being a systems integrator, using our vast experience within the smart building and home technology industries.

Site Packs

All the design & documentation needed to control the installation of the cabling on site.

We can produce General Arrangement drawings, full Wiring Schedules, and Equipment Elevations for any system design, to suit your requirements. Providing systems integrators with efficient and accurate wiring plans and schedules on time to enhance your professionalism. The inclusion of equipment elevations clearly communicates exactly what is required on site. Our clear, J-standard adherent General Arrangement drawings allow you to communicate clearly with all collaborators and stakeholders on a project.
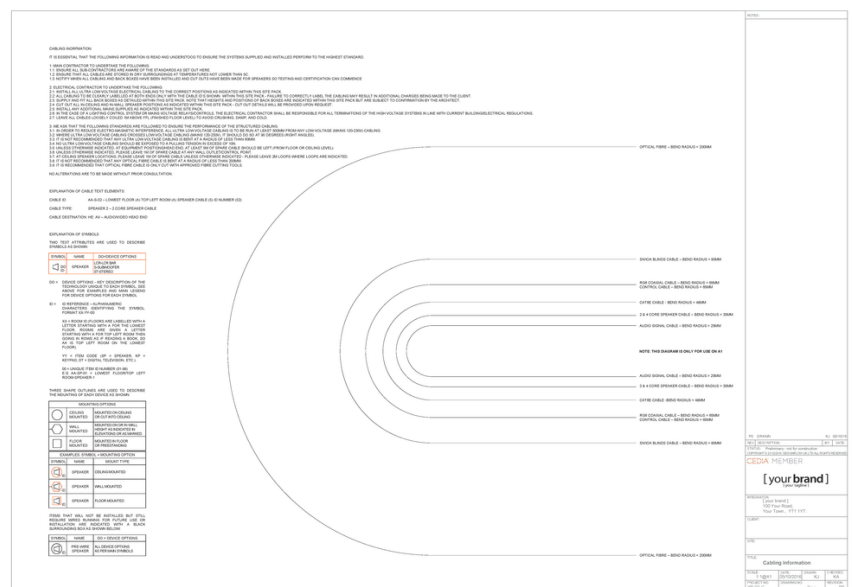
Engineers Packs

**All the design & documentation needed to coordinate engineers & programming teams.**

Reduce project management, minimise problems during installation and have fewer call outs after completion, with precise thorough Engineers drawings. Our detailed Rack Drawings and colour-coded Connectivity Schematics, will help demonstrate your engineering prowess to your clients.
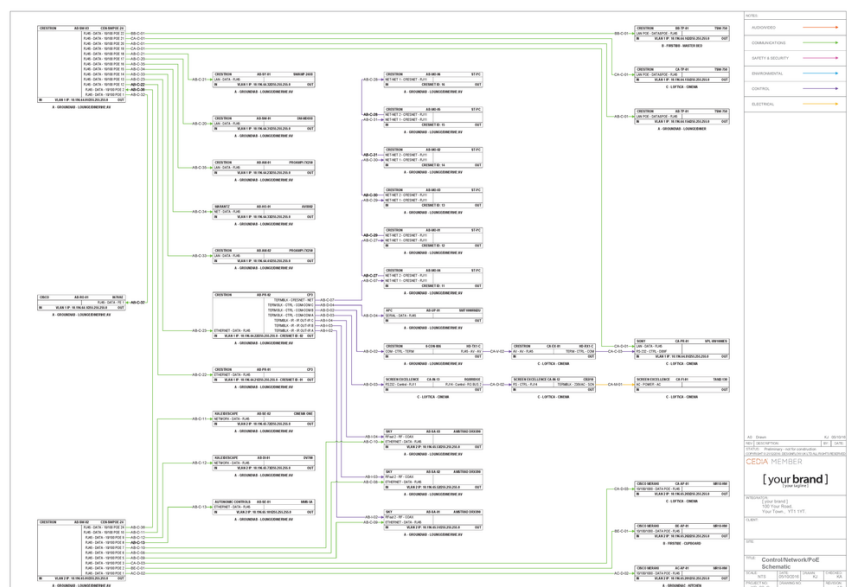
Cinema Design

All the design & documentation needed to create an awe-inspiring cinema experience.

Cinema is all about immersing the viewer in the film & soundtrack and the key to producing a convincing experience is design. The cinema environment needs to be designed correctly to control ambient light and sound. The video and audio systems need to be specified and designed to perform at their optimum to provide the ultimate user experience. We have worked closely with a high-profile loudspeaker manufacturer to produce various iterations their Dolby Atmos template. With vast experience of designing cinemas we are perfectly placed to help with the design of any room be it large or small for home or commercial use.
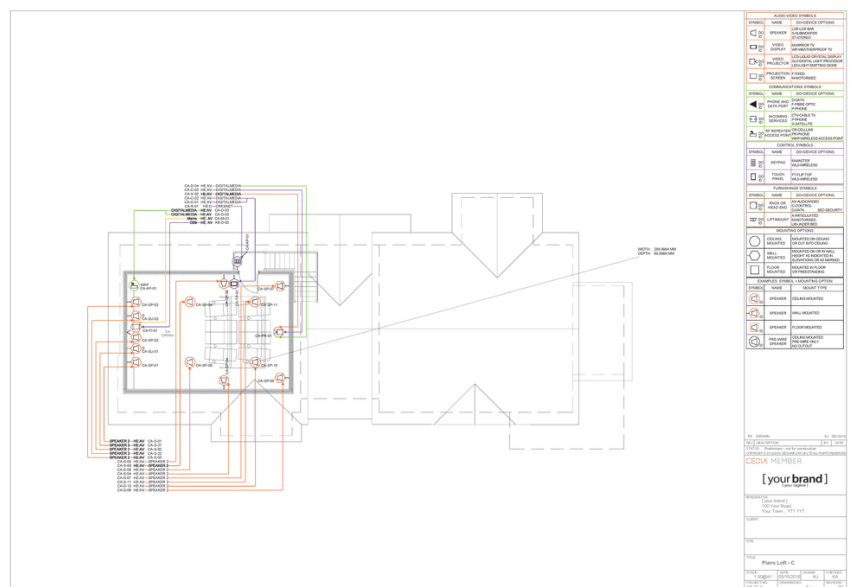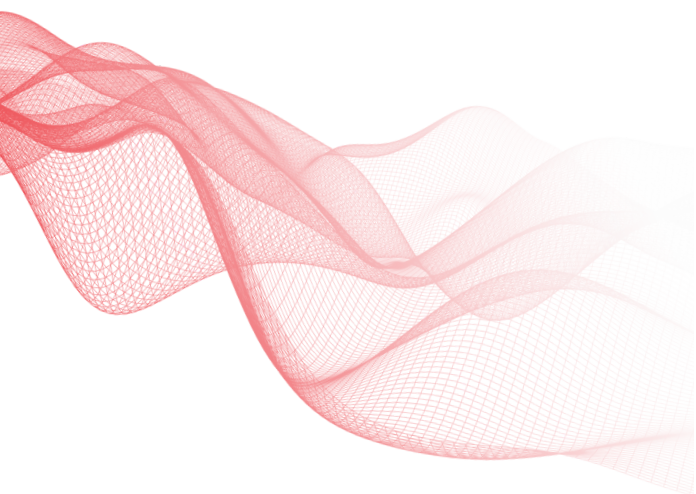
Visualisation

Provide complete clarity of design by showing how it will look before a single cable is laid.

Manage your client's expectations from the project's inception with our photo-realistic CAD visualisations. Show off the end product before any work is carried out, providing assurance that what the client is committing to is exactly what is required and has the desired look and feel. 3D CAD visualisation provides a strong selling tool, allowing the client to see how the finished installation will look.
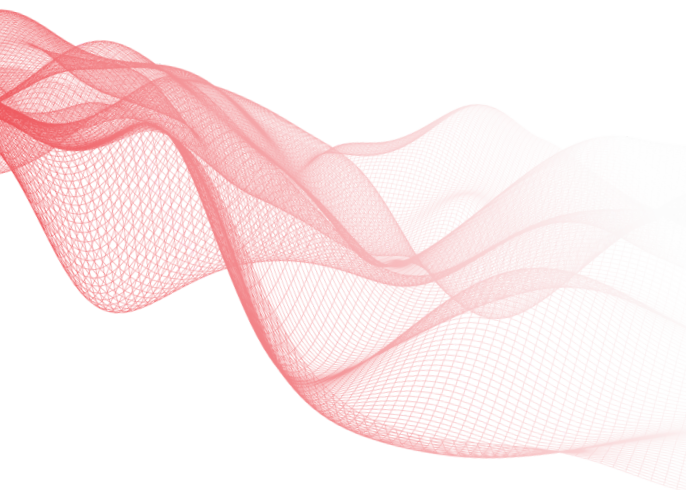
Unlimited Proposals

Let us do the heavy lifting by creating all the proposals you'll ever need for your projects.

Take the delay out of turning quotes around; submit your client and site survey information to us and we will produce a professional, detailed proposal for you, to meet your deadline, with our design fees built in. Got a backlog of proposals? We can help! Win more jobs with our descriptive itemised proposals and get your clients to cover the system design fees. Increased detail, flexibility and visual impact are the hallmarks of our proposals giving you a slick polished presentation.

Project Books

One for the client and one for your projects library.

Handover is arguably the most important part of any job. Get it right by giving your client one of our beautiful hard-backed A3 project books and have them recommending you to their friends and colleagues. With the installation complete, it's time to handover to the client. Impress them with one of our stunning handover books, documenting the full system design and all related project information.

Meet our team

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